

Postal Code 78704

Residential Statistics



December 2021

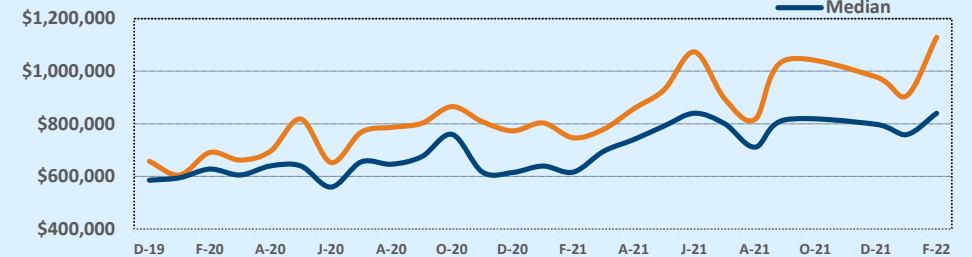
| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------------|---------------|---------------|--------------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 35 | 63 | -44.4% | 505 | 530 | -4.7% |
| Condo/TH Sales | 44 | 59 | -25.4% | 508 | 429 | +18.4% |
| Total Sales | 79 | 122 | -35.2% | 1,013 | 959 | +5.6% |
| New Homes Only | 8 | 13 | -38.5% | 90 | 126 | -28.6% |
| Resale Only | 71 | 109 | -34.9% | 923 | 833 | +10.8% |
| Sales Volume | \$77,277,969 | \$94,293,198 | -18.0% | \$907,598,513 | \$723,219,883 | +25.5% |
| New Listings | 50 | 75 | -33.3% | 1,032 | 1,310 | -21.2% |
| Pending | -- | -- | -- | -- | -- | -- |
| Withdrawn | 10 | 13 | -23.1% | 46 | 148 | -68.9% |
| Expired | 10 | 13 | -23.1% | 46 | 148 | -68.9% |
| Months of Inventory | 0.5 | 1.2 | -43.6% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| List Price | \$962,454 | \$783,515 | +22.8% | \$864,465 | \$767,708 | +12.6% |
| List Price/SqFt | \$564 | \$439 | +28.4% | \$537 | \$448 | +19.7% |
| Sold Price | \$978,202 | \$772,895 | +26.6% | \$895,951 | \$754,140 | +18.8% |
| Sold Price/SqFt | \$578 | \$434 | +33.3% | \$558 | \$442 | +26.3% |
| Sold Price / Orig LP | 102.6% | 98.9% | +3.8% | 103.9% | 98.7% | +5.3% |
| Days on Market | 23 | 47 | -50.4% | 27 | 41 | -33.9% |

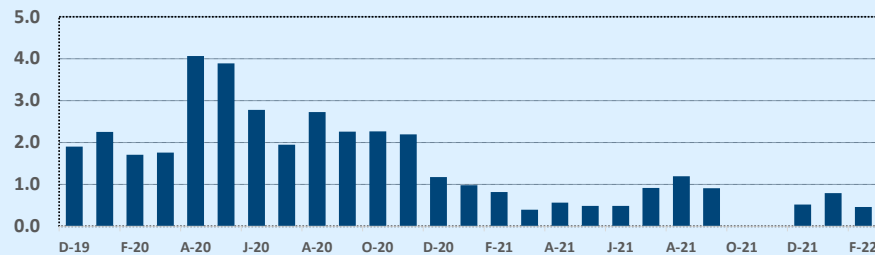
| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change |
| List Price | \$799,000 | \$622,500 | +28.4% | \$739,000 | \$639,990 | +15.5% |
| List Price/SqFt | \$516 | \$386 | +33.6% | \$502 | \$431 | +16.5% |
| Sold Price | \$797,850 | \$614,500 | +29.8% | \$765,000 | \$629,000 | +21.6% |
| Sold Price/SqFt | \$528 | \$385 | +37.2% | \$513 | \$426 | +20.4% |
| Sold Price / Orig LP | 100.0% | 99.2% | +0.8% | 100.2% | 99.0% | +1.2% |
| Days on Market | 8 | 26 | -69.2% | 6 | 20 | -70.0% |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|--------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 8 | 5 | 42 |
| \$200,000- \$249,999 | -- | 1 | 5 | 22 | 27 | 48 |
| \$250,000- \$299,999 | -- | 3 | 6 | 51 | 46 | 18 |
| \$300,000- \$349,999 | 3 | 5 | 10 | 52 | 50 | 19 |
| \$350,000- \$399,999 | 6 | 6 | 11 | 54 | 45 | 26 |
| \$400,000- \$449,999 | 10 | 4 | 18 | 47 | 53 | 28 |
| \$450,000- \$499,999 | 1 | 1 | 20 | 35 | 39 | 26 |
| \$500,000- \$549,999 | 4 | 2 | 14 | 35 | 34 | 24 |
| \$550,000- \$599,999 | -- | 2 | 35 | 37 | 37 | 22 |
| \$600,000- \$699,999 | 3 | 7 | 18 | 96 | 102 | 31 |
| \$700,000- \$799,999 | 1 | 9 | 44 | 112 | 98 | 24 |
| \$800,000- \$899,999 | -- | 6 | 7 | 80 | 104 | 23 |
| \$900,000- \$999,999 | 4 | 5 | 54 | 85 | 50 | 43 |
| \$1M - \$1.99M | 14 | 22 | 28 | 253 | 269 | 28 |
| \$2M - \$2.99M | 2 | 5 | 10 | 49 | 45 | 24 |
| \$3M+ | 2 | 1 | 4 | 16 | 9 | 59 |
| Totals | 50 | 79 | 23 | 1,032 | 1,013 | 27 |

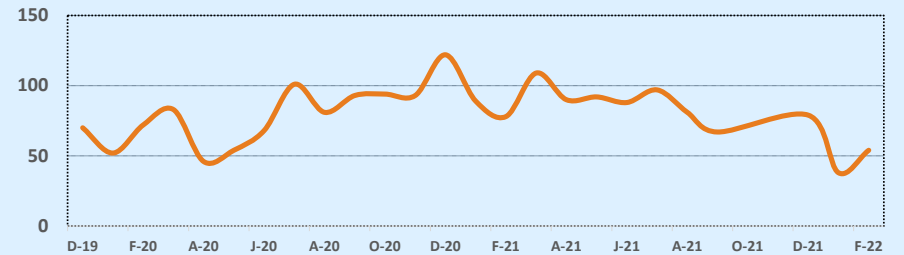
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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